

2003 to 2005 Data Comparison

Exhibit II

Ferry System - Auto Carrying

Average Percentage Growth of Weighted Base Salary Rates (Excludes Benefits)

Benchmark Number	Benchmark Title	Auto Carrying			WSFS		
		2003	2005	% Difference	2003	2005	% Difference
1	Master/Pilot	39.65	42.66	7.6%	37.11	37.11	0.0%
2	First Mate/Pilot	32.98	35.60	7.9%	28.41	28.41	0.0%
3	Second Mate	28.63	30.86	7.8%	25.62	25.62	0.0%
4	Staff Chief Engineer	37.80	41.05	8.6%	37.26	37.26	0.0%
5	Chief Engineer	36.49	39.52	8.3%	35.66	35.66	0.0%
6	Assistant Engineer	30.25	32.82	8.5%	25.54	25.54	0.0%
7	Oiler	19.41	21.07	8.6%	20.42	20.42	0.0%
8	Oiler-Passenger Only						
9	Wiper	18.03	18.88	4.7%	18.17	18.17	0.0%
10	Able Seaman - Bos'n	20.49	21.73	6.1%	21.59	21.59	0.0%
11	Able Seaman - (AB)	18.98	20.61	8.6%	20.49	20.49	0.0%
12	Ordinary Seaman - (OS)	17.81	18.88	6.0%	18.35 ¹	18.23	-0.7%
13	Terminal Supervisor	26.51	28.51	7.5%	26.08	26.08	0.0%
14	Ticket Seller, Auto	19.00	20.71	9.0%	20.74	20.74	0.0%
15	Ticket Seller, Passenger	17.81	19.43	9.1%	NDR		
16	Ticket Taker	19.31	20.98	8.6%	18.31 ¹	18.23	-0.4%
17	Terminal Attendant/Watchman	18.24	19.80	8.6%	17.27 ¹	17.12	-0.9%
18	Information Agent	16.70	17.98	7.7%	17.53	17.53	0.0%
19	Shoregang Worker	No data Reported			21.57	21.57	0.0%
20	Watch Supervisor	Data being collected					
Total Average % growth of base salary				7.8%	-0.1%		

¹ Wage rates paid by WSFS are the same in 2003 and 2005. Any difference is due to reporting method between surveys.